

CAPABILITY STATEMENT



COMPANY OVERVIEW

Hampton Roads Automation (HRA) is a Class A Electrical contractor and certified SWaM & WOSB business founded in 2021. With over 100 years of combined experience, Hampton Roads Automation specializes in **SCADA, Electrical & Instrumentation (E&I), and Control Automation** for water and wastewater utilities, serving municipalities, utility owners, and government and military agencies.

CORE COMPETENCIES

- **Electrical & Instrumentation Field Service:** We offer comprehensive field services, including troubleshooting, maintenance, and repair of electrical systems, instrumentation, and control systems.
- **Distributed Control Systems (DCS):** Our expertise in DCS ensures seamless integration and optimization of control systems for improved process management.
- **Programmable Logic Controller (PLC) & SCADA Controls:** We specialize in the design, implementation, and support of PLC and SCADA systems, providing real-time monitoring and control capabilities.
- **Industrial Maintenance Services:** Our technicians are experts in centrifugal and positive displacement pumps, motor alignment, seal replacement, metal fabrication, welding, and gearbox, valve, and actuator services.
- **Professional Engineering & Consulting:** Our team of experienced engineers offers consulting services to help clients achieve their automation and process control goals.
- **Program & Project Management Services:** We provide end-to-end project management services, conducting functional/loop checks, ensuring timely and successful project delivery.

PAST PERFORMANCE

- American States Utility Services (ASUS) – SCADA Communications Upgrades & New Station SCADA Installations (Various Sites)
- TetraTech – HRSD Nansemond ANRI Controls Loop/Functional Checks
- City of Franklin – Influent Controls Upgrade – WWTP
- Prince George County – Water Tower Level Transmitter Replacement – Richard Bland Tower
- City of Petersburg – SCADA Installation for New Water Tower & Booster Station, Cellular Network Upgrade, Pump Station Controls Upgrade.
- City of Richmond – Floodgate PLC Upgrades – WTP
- City of Richmond – HACH Air Blast Installation, Phosphate Analyzer Equipment Rack Design & Install, VEGA transmitter conduit install – WWTP
- New Kent County – 750 Feeder Wire Replacement, – Parham Landing WWTP
- City of Williamsburg – Lake Level Sensor Replacement & PLC Upgrade
- Veolia – Station Rehab (new pumps + pump controls) – Fort Monroe PS 255 and Many More

DEFFERENTIATORS

- **On-Call Emergency Services:** We offer 24/7 emergency and troubleshooting services for all our services, ensuring minimal downtime and operational continuity.
- **Cooperative Contracts:** We currently hold cooperative contracts with other localities allowing your agency to streamline procurement and ensure access to proven expertise.
- **Experienced Team:** Our team comprises highly skilled professionals with extensive experience in industrial automation, process control and maintenance.

HAMPTON ROADS AUTOMATION, LLC

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CAGE: 9CHD9
UEI: H9AEHJGMMZ66

NAICS CODES

221320 – Sewage Treatment Facilities
221310 – Water Supply and Irrigation Systems
541330 – Engineering Services
238210 – Electrical Contractors and Other Wiring Installation Contractors

NIGP CODES

90608 – Automation; Controls; Instrumentation – Architectural Services
92557 – Instrumentation / Engineering
968480 – Inspection Services, Electrical Instrumentation and Control

UNSPSC CODES

32152002 – Supervisory control and data acquisition packaged system SCADA
20142600 – Production control system instrumentation
72154300 – Motive and electrical power generation equipment maintenance and repair services

CERTIFICATIONS

- SWaM – Small, Women, Minority Owned
- WOSB – Women Owned Small Business certified by WBENC
- SAM Registered Entity
- Class A Electrical General Contractor
- V3 (Virginia Values Veterans) Certified Employer
- **VTscada** Advanced Certified Solutions Provider
- **AVEVA** Certified System Integrator
- **RA Rockwell Automation** System Integrator Partner
- **Schneider Electric** Alliance System Integrator
- **SiMPLi** Authorized Distributor – System Integrator

KEY CUSTOMERS

American States Utility Service (ASUS)	Stantec
Hampton Roads Sanitation District (HRSD)	Tetra Tech
City of Richmond	Kimley-Horn
City of Petersburg	Johnson, Mirmiran & Thompson (JMT)
City of Portsmouth	American Engineering
New Kent County	Timmons Group
Sussex Service Authority	Veolia
City of Williamsburg	Enviva Biomass
Gloucester County	NGL Energy Partners
	<i>and Many More!</i>



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